

**University Centers Budget**

2009-2010											
UNIVERSITY CENTER OPERATIONS	Food Service	Food Service	DeBot	DeBot	DUC	DUC	DUC	Food for	Catering	Bakery	TOTAL
	Admin	Indirect	Upper Dining	C-Store	Food Court	Spicy Meatball	Homegrown	Thought			
	103500	103502	103504	103506	103508	103510	103512	103514	103516	103518	
<b>REVENUE</b>											
Advance Deposits	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Internal Sales Credits	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Merchandise Sales	\$0	\$0	\$8,000	\$95,100	\$241,700	\$0	\$116,200	\$64,900	\$0	\$0	\$525,900
Alcoholic Beverage Sales	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$70,000	\$0	\$70,000
Segregated Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
User Charges	\$2,179,200	\$0	\$1,701,400	\$1,550,100	\$529,300	\$0	\$0	\$0	\$0	\$0	\$5,960,000
Room Charges	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Summer Conferences	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$263,800	\$0	\$263,800
Cardio	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Meal Plan Transfers	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Other Revenue	\$65,000	\$0	\$24,100	\$742,000	\$120,300	\$0	\$65,400	\$19,600	\$325,000	\$0	\$1,361,400
Interest Earnings	\$30,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$30,000
<b>TOTAL REVENUE</b>	<b>\$2,274,200</b>	<b>\$0</b>	<b>\$1,733,500</b>	<b>\$2,387,200</b>	<b>\$891,300</b>	<b>\$0</b>	<b>\$181,600</b>	<b>\$84,500</b>	<b>\$658,800</b>	<b>\$0</b>	<b>\$8,211,100</b>
<b>EXPENDITURES</b>											
<b>SALARIES</b>											
Classified	\$223,600	\$20,900	\$317,200	\$110,900	\$214,200	\$0	\$0	\$0	\$91,400	\$82,600	\$1,060,800
Unclassified	\$91,800	\$76,400	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$168,200
LTE	\$0	\$0	\$59,900	\$0	\$14,600	\$0	\$0	\$0	\$0	\$0	\$74,500
Student	\$41,100	\$0	\$375,000	\$227,900	\$232,400	\$82,900	\$44,700	\$26,400	\$83,700	\$143,500	\$1,257,600
<b>TOTAL SALARIES</b>	<b>\$356,500</b>	<b>\$97,300</b>	<b>\$752,100</b>	<b>\$338,800</b>	<b>\$461,200</b>	<b>\$82,900</b>	<b>\$44,700</b>	<b>\$26,400</b>	<b>\$175,100</b>	<b>\$226,100</b>	<b>\$2,561,100</b>
Fringe Benefits	\$190,700	\$41,800	\$314,800	\$106,500	\$167,600	\$900	\$400	\$200	\$72,500	\$80,100	\$975,500
Travel	\$15,000	\$1,000	\$3,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$19,000
Services	\$124,000	\$0	\$167,400	\$2,100	\$0	\$2,500	\$2,500	\$3,000	\$3,500	\$0	\$305,000
Supplies	\$126,900	\$0	\$15,000	\$10,000	\$0	\$3,000	\$3,000	\$3,000	\$4,500	\$0	\$165,400
Utilities - Heat	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Utilities - Electric	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Utilities - Water/Sewer	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Utilities-Other	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Debt Service	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Cost of Goods Sold	\$0	\$0	\$823,400	\$1,097,900	\$411,700	\$0	\$82,300	\$27,400	\$301,900	\$104,000	\$2,848,600
Utility System Chargeback	\$47,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$47,000
Lease Payments	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
HEC Payment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Municipal Payment	\$61,600	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$61,600
Institutional Overhead Charges	\$47,500	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$47,500
Food Contract Payments	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Capital	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
<b>TOTAL NON-PERSONNEL EXPENSES</b>	<b>\$612,700</b>	<b>\$42,800</b>	<b>\$1,323,600</b>	<b>\$1,216,500</b>	<b>\$579,300</b>	<b>\$6,400</b>	<b>\$88,200</b>	<b>\$33,600</b>	<b>\$382,400</b>	<b>\$184,100</b>	<b>\$4,469,600</b>
<b>TOTAL EXPENSES</b>	<b>\$969,200</b>	<b>\$140,100</b>	<b>\$2,075,700</b>	<b>\$1,555,300</b>	<b>\$1,040,500</b>	<b>\$89,300</b>	<b>\$132,900</b>	<b>\$60,000</b>	<b>\$557,500</b>	<b>\$410,200</b>	<b>\$7,030,700</b>
Transfers "OUT"	\$1,198,800	\$29,800	\$0	\$0	\$0	\$0	\$0	\$2,500	\$0	\$0	\$1,231,100
Transfers "IN"	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
<b>NET CASH GENERATED</b>	<b>\$106,200</b>	<b>(\$169,900)</b>	<b>(\$342,200)</b>	<b>\$831,900</b>	<b>(\$149,200)</b>	<b>(\$89,300)</b>	<b>\$48,700</b>	<b>\$22,000</b>	<b>\$101,300</b>	<b>(\$410,200)</b>	<b>(\$50,700)</b>

University Centers Budget

<b>SUMMARY ALL</b>		<b>Dining</b>	<b>PRIOR</b>	
		<b>Operations</b>	<b>YEAR</b>	<b>CHANGE</b>
<b>REVENUE</b>				
	Advance Deposits	\$0	\$0	\$0
	Internal Sales Credits	\$0	\$0	\$0
	Merchandise Sales	\$525,900	\$0	\$525,900
	Alcoholic Beverage Sales	\$70,000	\$0	\$70,000
	Segregated Fees	\$0	\$0	\$0
	User Charges	\$5,960,000	\$0	\$5,960,000
	Room Charges	\$0	\$0	\$0
	Conferences	\$263,800	\$0	\$263,800
	Cardio	\$0	\$0	\$0
	Meal Plan Transfers	\$0	\$0	\$0
	Other Revenue	\$1,361,400	\$0	\$1,361,400
	Interest Earnings	\$30,000	\$0	\$30,000
<b>TOTAL REVENUE</b>		<b>\$8,211,100</b>	<b>\$0</b>	<b>\$8,211,100</b>
<b>EXPENDITURES</b>				
<b>SALARIES</b>				
	Classified	\$1,060,800	\$0	\$1,060,800
	Unclassified	\$168,200	\$0	\$168,200
	LTE	\$74,500	\$0	\$74,500
	Student	\$1,257,600	\$0	\$1,257,600
<b>TOTAL SALARIES</b>		<b>\$2,561,100</b>	<b>\$0</b>	<b>\$2,561,100</b>
	Fringe Benefits	\$975,500	\$0	\$975,500
	Travel	\$19,000	\$0	\$19,000
	Services	\$305,000	\$0	\$305,000
	Supplies	\$165,400	\$0	\$165,400
	Utilities - Heat	\$0	\$0	\$0
	Utilities - Electric	\$0	\$0	\$0
	Utilities - Water/Sewer	\$0	\$0	\$0
	Utilities-Other	\$0	\$0	\$0
	Debt Service	\$0	\$0	\$0
	Cost of Goods Sold	\$2,848,600	\$0	\$2,848,600
	Utility System Chargeback	\$47,000	\$0	\$47,000
	Lease Payments	\$0	\$0	\$0
	HEC Payment	\$0	\$0	\$0
	Municipal Payment	\$61,600	\$0	\$61,600
	Institutional Overhead Charges	\$47,500	\$0	\$47,500
	Food Contract Payments	\$0	\$0	\$0
	Capital	\$0	\$0	\$0
<b>TOTAL NON-PERSONNEL EXPENSES</b>		<b>\$4,469,600</b>	<b>\$0</b>	<b>\$4,469,600</b>
<b>TOTAL EXPENSES</b>		<b>\$7,030,700</b>	<b>\$0</b>	<b>\$7,030,700</b>
<b>Transfers "OUT"</b>		<b>\$1,231,100</b>	<b>\$0</b>	<b>\$1,231,100</b>
<b>Transfers "IN"</b>		<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>NET CASH GENERATED</b>		<b>(\$50,700)</b>	<b>\$0</b>	<b>(\$50,700)</b>

**COGS**

**We calculated Cost of Good Sold by taking the total revenue times 40%  
the 40% is an estimate of food costs for the year (this includes the thought of a 9% increase  
in food costs for the year)**

**From this amount , 3,405,600., we percentaged the revenue for each operation against  
total revenue to get the following percentages:**

30%	DeBot Upper
40%	C-Store
15%	Food Court
0%	Spicy Meatball
3%	Homegrown
1%	Food for Thought
11%	Catering
0%	Bakery
100%	

**We multiplied 3,405.600 times the percentages to get COGS for each operation.**

Present plan rate:	\$	1,016.00	Per Plan		
12% Increase	\$	1,137.92	Per Plan		
Patrons based on Fall 2008 and Spring 2009					
		Patrons	Cost Per Plan		
Fall 2008	\$	3,123.00	1137.92	\$	3,553,724.16
Spring 2009	\$	2,918.00	1137.92	\$	3,320,450.56
<b>Total Board Revenue (User Charges)</b>				<b>\$</b>	<b>6,874,174.72</b>

**Meal Portion (Board Bill) is approximately 55% of total user charges.**

**55% of \$ 6,874,174.72 = \$ 3,780,796.10**

**% of Meal Usage**

DeBot Dining	45%	\$ 1,701,358.24
DeBot C-Store	41%	\$ 1,550,126.40
<b>DUC Food Court</b>	<b>14%</b>	<b>\$ 529,311.45</b>
Subtotal		<b>\$ 3,780,796.09</b>
Food Service Admin		\$ 2,130,994.16
TOTAL		<b>\$ 5,911,790.25</b>

**Food Dollars usage is approximately 14% of total user charges.**

**14% of \$ 6,874,174.72 = \$ 962,384.46**

**% of Food Dollar Usage**

DeBot Dining	2.50%	\$ 24,059.61
DeBot C-Store	77.10%	\$ 741,998.42
<b>DUC Food Court</b>	<b>12.50%</b>	<b>\$ 120,298.06</b>
Food For Thought	1.10%	\$ 10,586.23
Home Grown Café	6.80%	\$ 65,442.14
		<b>\$ 962,384.46</b>

**Total Board \$ 5,911,790.25**

**Total Food Dollars \$ 962,384.46**

**Total User Charges: \$ 6,874,174.71**

*(Catering, \$325,000 is also included in total on Accumulative Budget)*

**Food Cost are estimated at 35% of total Food Revenue (\$8,138,974.72)**

**35% of \$ 8,138,974.72 = \$ 2,848,641.15**

**Less Bakery Food Costs: \$ 104,000.00**

**Balance \$ 2,744,641.15**

**Estimated % / Revenue Center**

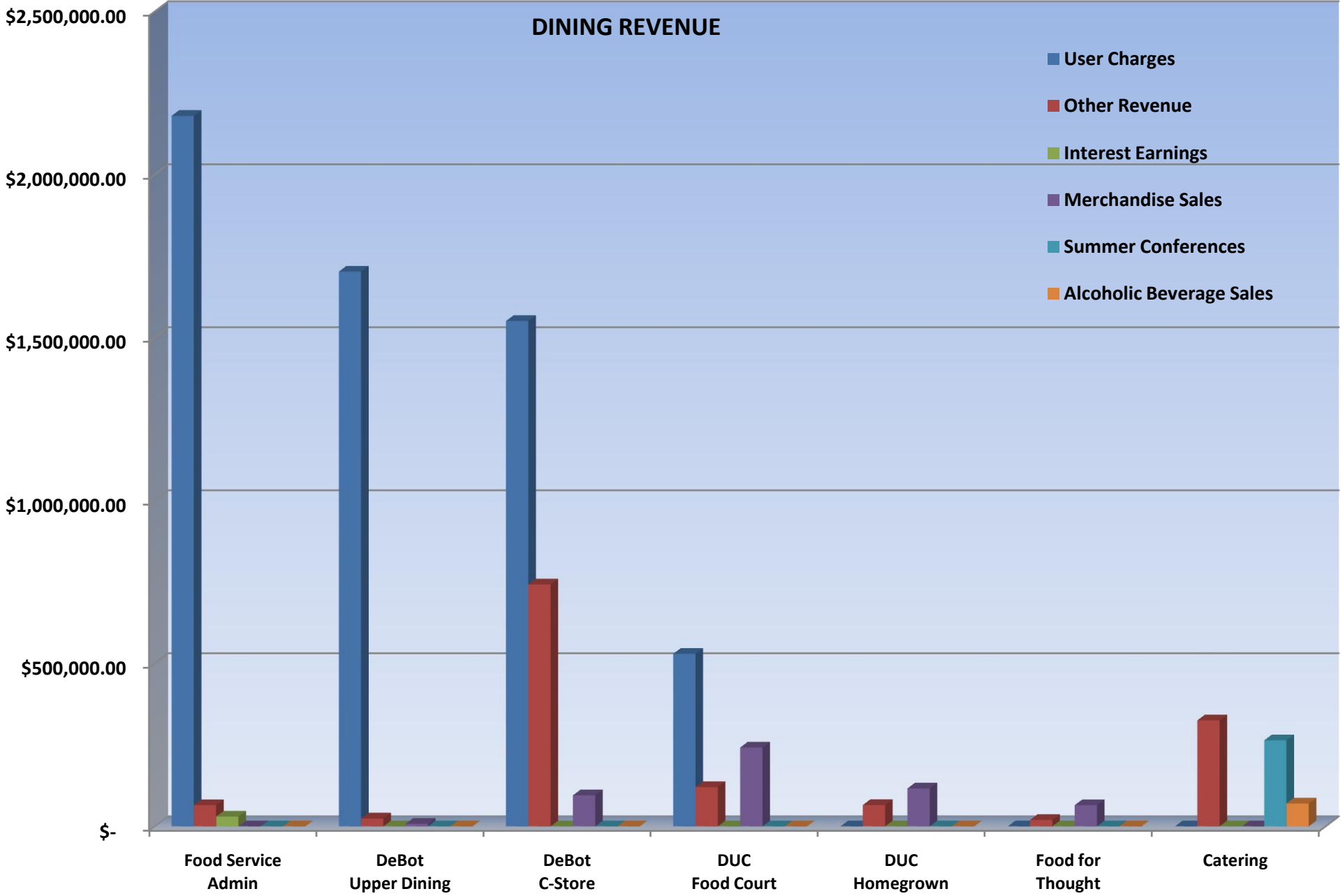
DeBot Dining	30%	\$ 823,392.35
DeBot C-Store	40%	\$ 1,097,856.46
<b>DUC Food Court</b>	<b>15%</b>	<b>\$ 411,696.17</b>
Food For Thought	1%	\$ 27,446.41
Home Grown Café	3%	\$ 82,339.23
Catering.	11%	\$ 301,910.53

**Total \$ 2,744,641.15**

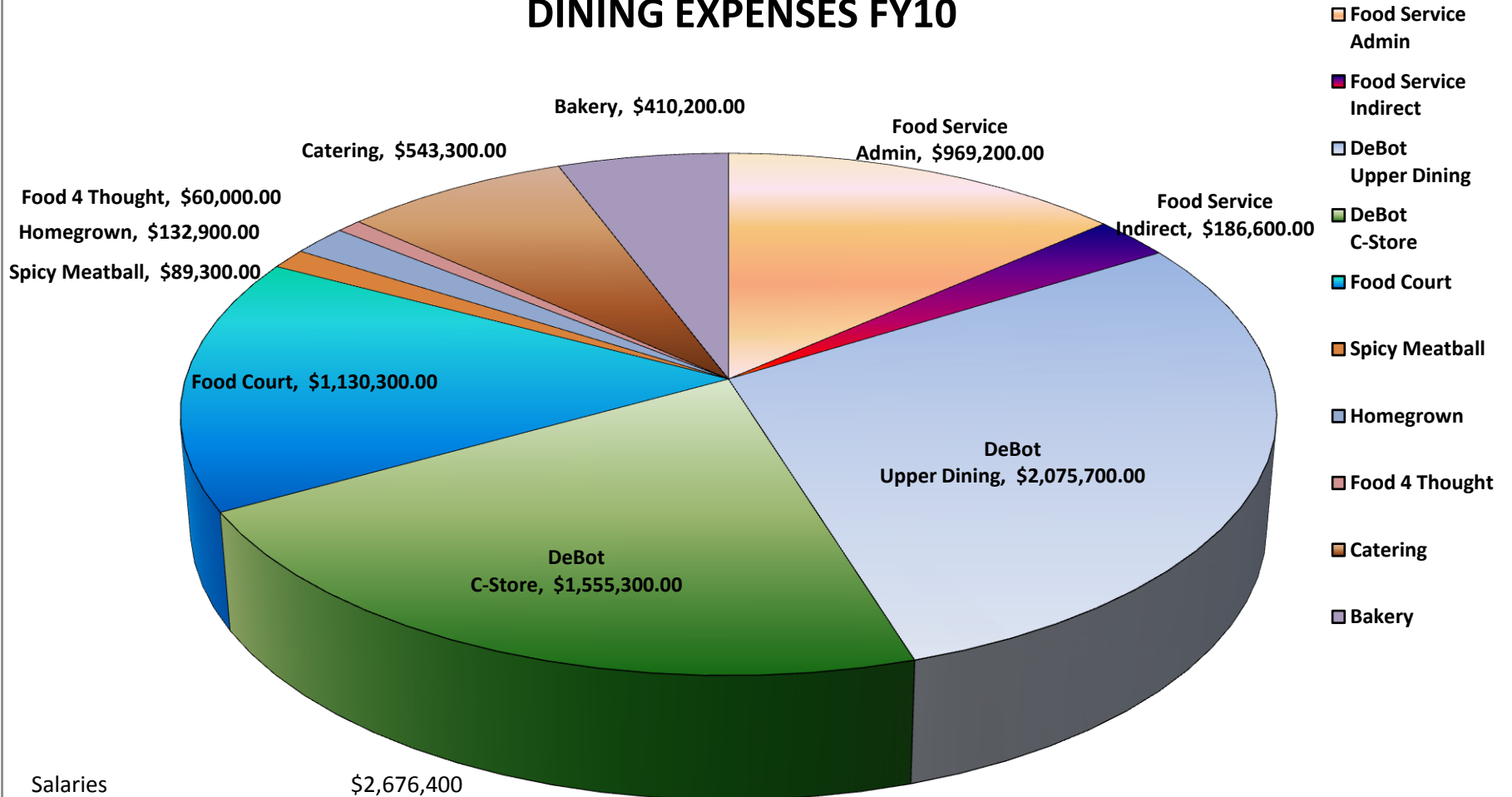
**Plus Bakery \$ 104,000.00**

**Total Food Costs \$ 2,848,641.15**

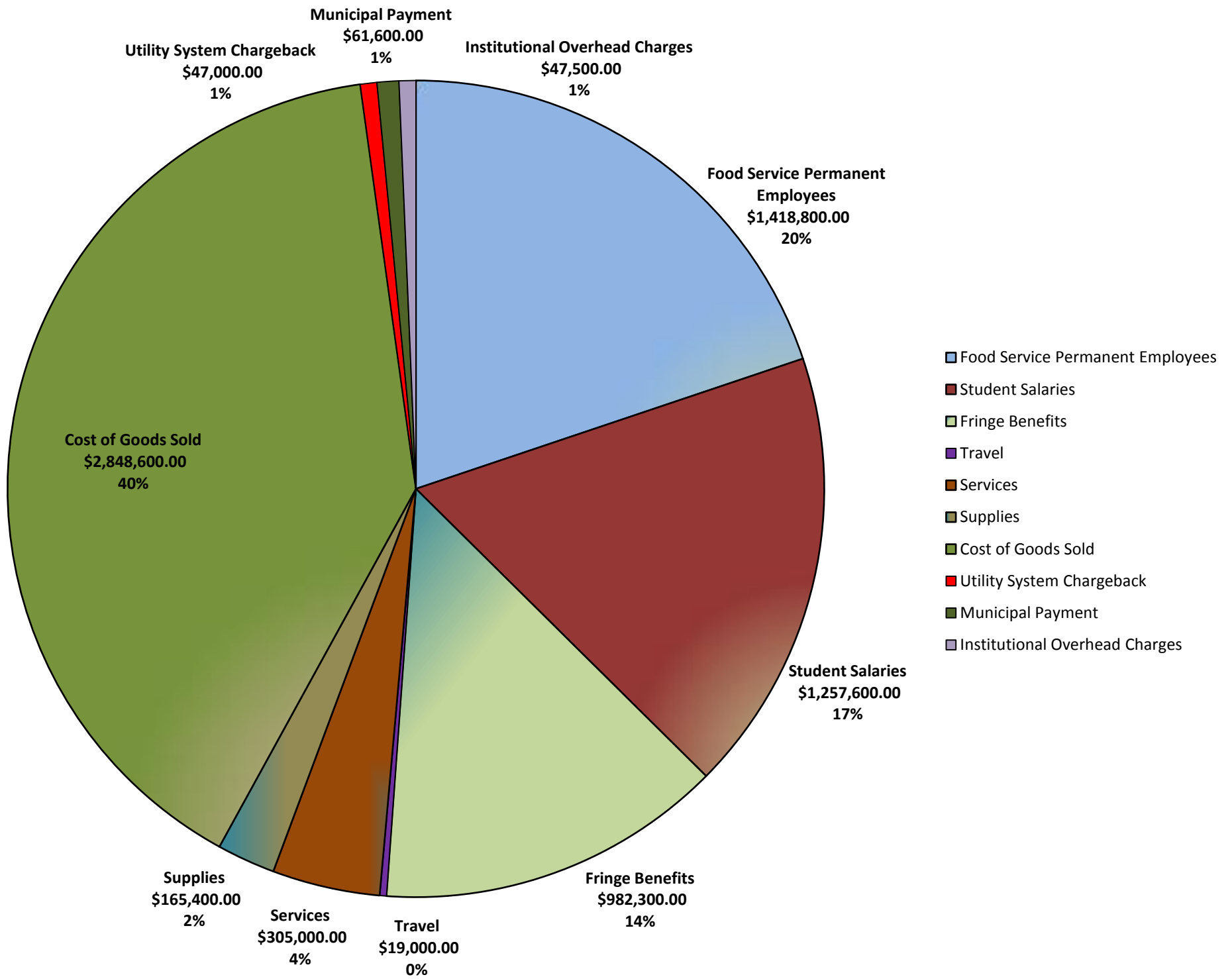
# DINING REVENUE



# DINING EXPENSES FY10



Salaries	\$2,676,400
Fringes	\$982,300
Travel	\$19,000
Service	\$305,000
Supplies	\$165,400
Cost of Goods	\$2,848,600
Municipal Payment	\$61,600
Institutional Overhead	\$47,500
Utility System Chargeback	\$47,000



	Food ServiceAdmin	DeBot Upper Dining	DeBotC-Store
User Charges	\$ 2,179,200.00	\$ 1,701,400.00	\$ 1,550,100.00
Other Revenue	\$ 65,000.00	\$ 24,100.00	\$ 742,000.00
Interest Earnings	\$ 30,000.00	\$ -	\$ -
Merchandise Sales	\$ -	\$ 8,000.00	\$ 95,100.00
Summer Conferences	\$ -	\$ -	\$ -
Alcoholic Beverage Sales	\$ -	\$ -	\$ -
Advance Deposits	\$ -	\$ -	\$ -
Internal Sales Credits	\$ -	\$ -	\$ -
Segregated Fees	\$ -	\$ -	\$ -
Room Charges	\$ -	\$ -	\$ -
Cardio	\$ -	\$ -	\$ -
Meal Plan Transfers	\$ -	\$ -	\$ -

	Food ServiceAdmin	Food ServiceIndirect	DeBot Upper Dini
TOTAL SALARIES	\$ 356,500.00	\$ 128,100.00	\$ 752,100.00
Fringe Benefits	\$ 190,700.00	\$ 57,500.00	\$ 314,800.00
Travel	\$ 15,000.00	\$ 1,000.00	\$ 3,000.00
Services	\$ 124,000.00	\$ -	\$ 167,400.00
Supplies	\$ 126,900.00	\$ -	\$ 15,000.00
Cost of Goods Sold	\$ -	\$ -	\$ 823,400.00
Utility System Chargeback	\$ 47,000.00	\$ -	\$ -
Municipal Payment	\$ 61,600.00	\$ -	\$ -
Institutional Overhead Charges	\$ 47,500.00	\$ -	\$ -
Food Contract Payments	\$ -	\$ -	\$ -
Capital	\$ -	\$ -	\$ -
Utilities - Heat	\$ -	\$ -	\$ -
Utilities - Electric	\$ -	\$ -	\$ -
Utilities - Water/Sewer	\$ -	\$ -	\$ -
Utilities-Other	\$ -	\$ -	\$ -
Lease Payments	\$ -	\$ -	\$ -
HEC Payment	\$ -	\$ -	\$ -
Debt Service	\$ -	\$ -	\$ -
Classified	\$ 223,600.00	\$ 36,900.00	\$ 317,200.00
Unclassified	\$ 91,800.00	\$ 91,200.00	\$ -
LTE	\$ -	\$ -	\$ 59,900.00
Student	\$ 41,100.00	\$ -	\$ 375,000.00
	\$ 1,325,700.00	\$ 314,700.00	\$ 2,827,800.00

	Food ServiceAdmin	Food ServiceIndirect	DeBot Upper Dini
Classified	\$ 223,600.00	\$ 36,900.00	\$ 317,200.00
Unclassified	\$ 91,800.00	\$ 91,200.00	\$ -
LTE	\$ -	\$ -	\$ 59,900.00
Student	\$ 41,100.00	\$ -	\$ 375,000.00
TOTAL SALARIES	\$ 356,500.00	\$ 128,100.00	\$ 752,100.00
Fringe Benefits	\$ 190,700.00	\$ 57,500.00	\$ 314,800.00
Travel	\$ 15,000.00	\$ 1,000.00	\$ 3,000.00
Services	\$ 124,000.00	\$ -	\$ 167,400.00
Supplies	\$ 126,900.00	\$ -	\$ 15,000.00

Cost of Goods Sold	\$	-	\$	-	\$	823,400.00
Utility System Chargeback	\$	47,000.00	\$	-	\$	-
Municipal Payment	\$	61,600.00	\$	-	\$	-
Institutional Overhead Charges	\$	47,500.00	\$	-	\$	-
TOTAL NON-PERSONNEL EXPENSES	\$	612,700.00	\$	58,500.00	\$	1,323,600.00
TOTAL EXPENSES	\$	969,200.00	\$	186,600.00	\$	2,075,700.00

TOTAL EXPENSES		Food ServiceAdmin		Food ServiceIndirect		DeBot Upper Dini
	\$	969,200.00	\$	186,600.00	\$	2,075,700.00

Food Service Permanent Employees	\$	1,418,800.00
Student Salaries	\$	1,257,600.00
Fringe Benefits	\$	982,300.00
Travel	\$	19,000.00
Services	\$	305,000.00
Supplies	\$	165,400.00
Cost of Goods Sold	\$	2,848,600.00
Utility System Chargeback	\$	47,000.00
Municipal Payment	\$	61,600.00
Institutional Overhead Charges	\$	47,500.00
TOTAL NON-PERSONNEL EXPENSES		
TOTAL EXPENSES	\$	4,476,400.00
	\$	7,152,800.00



DUCFood Court	DUCHomegrown	Food forThought	Catering	Bakery
\$ 529,300.00	\$ -	\$ -	\$ -	\$ -
\$ 120,300.00	\$ 65,400.00	\$ 19,600.00	\$ 325,000.00	\$ -
\$ -	\$ -	\$ -	\$ -	\$ -
\$ 241,700.00	\$ 116,200.00	\$ 64,900.00	\$ -	\$ -
\$ -	\$ -	\$ -	\$ 263,800.00	\$ -
\$ -	\$ -	\$ -	\$ 70,000.00	\$ -
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DeBotC-Store	DUCFood Court	DUCSpicy Meatball	DUCHomegrow	Food forThought
\$ 338,800.00	\$ 557,100.00	\$ 82,900.00	\$ 44,700.00	\$ 26,400.00
\$ 106,500.00	\$ 161,500.00	\$ 900.00	\$ 400.00	\$ 200.00
\$ -	\$ -	\$ -	\$ -	\$ -
\$ 2,100.00	\$ -	\$ 2,500.00	\$ 2,500.00	\$ 3,000.00
\$ 10,000.00	\$ -	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00
\$ 1,097,900.00	\$ 411,700.00	\$ -	\$ 82,300.00	\$ 27,400.00
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\$ 110,900.00	\$ 310,100.00	\$ -	\$ -	\$ -
\$ -	\$ -	\$ -	\$ -	\$ -
\$ -	\$ 14,600.00	\$ -	\$ -	\$ -
\$ 227,900.00	\$ 232,400.00	\$ 82,900.00	\$ 44,700.00	\$ 26,400.00
\$ 1,894,100.00	\$ 1,687,400.00	\$ 172,200.00	\$ 177,600.00	\$ 86,400.00

DeBotC-Store	Food Court	Spicy Meatball	Homegrown	Food forThought
\$ 110,900.00	\$ 310,100.00	\$ -	\$ -	\$ -
\$ -	\$ -	\$ -	\$ -	\$ -
\$ -	\$ 14,600.00	\$ -	\$ -	\$ -
\$ 227,900.00	\$ 232,400.00	\$ 82,900.00	\$ 44,700.00	\$ 26,400.00
\$ 338,800.00	\$ 557,100.00	\$ 82,900.00	\$ 44,700.00	\$ 26,400.00
\$ 106,500.00	\$ 161,500.00	\$ 900.00	\$ 400.00	\$ 200.00
\$ -	\$ -	\$ -	\$ -	\$ -
\$ 2,100.00	\$ -	\$ 2,500.00	\$ 2,500.00	\$ 3,000.00
\$ 10,000.00	\$ -	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00

\$ 1,097,900.00	\$ 411,700.00	\$ -	\$ 82,300.00	\$ 27,400.00
\$ -	\$ -	\$ -	\$ -	\$ -
\$ -	\$ -	\$ -	\$ -	\$ -
\$ -	\$ -	\$ -	\$ -	\$ -
\$ 1,216,500.00	\$ 573,200.00	\$ 6,400.00	\$ 88,200.00	\$ 33,600.00
\$ 1,555,300.00	\$ 1,130,300.00	\$ 89,300.00	\$ 132,900.00	\$ 60,000.00

DeBotC-Store	Food Court	Spicy Meatball	Homegrown	Food 4 Though
\$ 1,555,300.00	\$ 1,130,300.00	\$ 89,300.00	\$ 132,900.00	\$ 60,000.00

Food Service	Indirect	DUC	Spicy Meatball	TOTAL
\$	-	\$	-	\$ 5,960,000.00
\$	-	\$	-	\$ 1,361,400.00
\$	-	\$	-	\$ 30,000.00
\$	-	\$	-	\$ 525,900.00
\$	-	\$	-	\$ 263,800.00
\$	-	\$	-	\$ 70,000.00
\$	-	\$	-	\$ -
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Catering		Bakery	TOTAL	
\$	163,700.00	\$	226,100.00	\$ 2,676,400.00
\$	69,700.00	\$	80,100.00	\$ 982,300.00
\$	-	\$	-	\$ 19,000.00
\$	3,500.00	\$	-	\$ 305,000.00
\$	4,500.00	\$	-	\$ 165,400.00
\$	301,900.00	\$	104,000.00	\$ 2,848,600.00
\$	-	\$	-	\$ 47,000.00
\$	-	\$	-	\$ 61,600.00
\$	-	\$	-	\$ 47,500.00
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\$	-	\$	-	\$ -
\$	80,000.00	\$	82,600.00	\$ 1,161,300.00
\$	-	\$	-	\$ 183,000.00
\$	-	\$	-	\$ 74,500.00
\$	83,700.00	\$	143,500.00	\$ 1,257,600.00
\$	707,000.00	\$	636,300.00	\$ 9,829,200.00

Catering		Bakery	TOTAL	
\$	80,000.00	\$	82,600.00	\$ 1,161,300.00
\$	-	\$	-	\$ 183,000.00
\$	-	\$	-	\$ 74,500.00
\$				\$ 1,418,800.00
\$	83,700.00	\$	143,500.00	\$ 1,257,600.00
\$	163,700.00	\$	226,100.00	\$ 2,676,400.00
\$	69,700.00	\$	80,100.00	\$ 982,300.00
\$	-	\$	-	\$ 19,000.00
\$	3,500.00	\$	-	\$ 305,000.00
\$	4,500.00	\$	-	\$ 165,400.00

\$	301,900.00	\$	104,000.00	\$ 2,848,600.00
\$	-	\$	-	\$ 47,000.00
\$	-	\$	-	\$ 61,600.00
\$	-	\$	-	\$ 47,500.00
\$	379,600.00	\$	184,100.00	\$ 4,476,400.00
\$	543,300.00	\$	410,200.00	\$ 7,152,800.00

Catering		Bakery		TOTAL
\$	543,300.00	\$	410,200.00	\$ 7,152,800.00

# User Charges

