| 2009-2010 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| UNIVERSITY CENTER OPERATIONS | Custodial | Haircraft | Dining Transition | Centers Grounds | $\begin{gathered} \text { Union } \\ \text { Fees } \end{gathered}$ | $\begin{aligned} & \text { Bank } / 2 \\ & \text { ATM } \end{aligned}$ | Copies + More | Vending Operations | Centers Stud Employ \& Training | Centers Maintenance | Basement Brewhaus | Info \& Ticket Center | UC Promo 103153 |
| Advance Deposits | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Internal Sales Credits | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Merchandise Sales | \$0 | \$500 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$155,000 | \$0 | \$3,000 |
| Alcoholic Beverage Sales | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Segregated Fees | \$0 | \$0 | \$0 | \$0 | \$4,032,800 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| User Charges | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Room Charges | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Conferences | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Cardio | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Meal Plan Transfers | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Other Revenue | \$0 | \$5,800 | \$0 | \$0 | \$0 | \$15,500 | \$6,000 | \$45,000 | \$0 | \$0 | \$800 | \$57,900 | \$0 |
| Interest Earnings | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Classified | \$258,500 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$47,000 | \$0 | \$40,600 | \$0 |
| Unclassified | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$23,000 | \$0 | \$0 |
| LTE | \$14,100 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Student | \$49,900 | \$0 | \$0 | \$0 | \$0 | \$0 | \$28,500 | \$0 | \$16,100 | \$0 | \$69,000 | \$41,800 | \$29,600 |
| total salaries | \$322,500 | \$0 | \$0 | \$0 | \$0 | \$0 | \$28,500 | \$0 | \$16,100 | \$47,000 | \$92,000 | \$82,400 | \$29,600 |
| Fringe Benefits | \$266,200 | \$0 | \$0 | \$0 | \$0 | \$0 | \$100 | \$0 | \$100 | \$0 | \$12,200 | \$29,900 | \$300 |
| Travel | \$300 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$300 | \$0 | \$0 | \$0 | \$0 |
| Services | \$4,400 | \$300 | \$0 | \$8,000 | \$0 | \$0 | \$5,200 | \$0 | \$4,200 | \$31,400 | \$9,300 | \$11,000 | \$14,500 |
| Supplies | \$14,000 | \$200 | \$0 | \$0 | \$0 | \$0 | \$7,400 | \$0 | \$3,200 | \$0 | \$3,300 | \$8,700 | \$6,200 |
| Utilities - Heat | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$30,600 | \$0 | \$0 | \$0 |
| Utilities - Electric | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$5,000 | \$0 | \$0 | \$0 |
| Utilities - Water/Sewer | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Utilities-Other | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Debt Service | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Cost of Goods Sold | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$65,000 | \$0 | \$0 |
| Utility System Chargeback | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Lease Payments | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| HEC Payment | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Municipal Payment | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Institutional Overhead Charges | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Food Contract Payments | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Capital | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| TOTAL NON-PERSONNEL EXPENSES | \$284,900 | \$500 | \$0 | \$8,000 | \$0 | \$0 | \$12,700 | \$0 | \$7,800 | \$67,000 | \$89,800 | \$49,600 | \$21,000 |
|  | \$607,400 | \$500 | \$0 | \$8,000 | \$0 | \$0 | \$41,200 | \$0 | \$23,900 | \$114,000 | \$181,800 | \$132,000 | \$50,600 |
| Transers "OUT" | \$0 | \$0 | \$0 | \$0 | \$7,000 | \$0 | \$600 | \$0 | \$0 | \$0 | \$13,300 | \$0 | \$0 |
| Transfers "IN" | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$12,000 | \$0 | \$0 | \$0 | \$0 | \$9,200 | \$2,500 |
| NET CASH GENERATED | $(\$ 607,400)$ | \$5,800 | \$0 | $(\$ 8,000)$ | \$4,025,800 | \$15,500 | $(\$ 23,800)$ | \$45,000 | (\$23,900) | (\$114,000) | (\$39,300) | (\$64,900) | (\$45,100) |


| UNIVERSITY CENTER OPERATIONS | Student Involvement | Program Services | UC Overhead <br> / Admin | $\begin{array}{r} \text { DeBot } \\ \text { Program } \end{array}$ | $\begin{array}{r} \text { DeBot } \\ \text { Operations } \end{array}$ | UC Indirect Support | Usher Service | $\begin{gathered} \text { Center- } \\ \text { tainment } \end{gathered}$ | Campus Events | Point Cash | Volunteer Programs | Stu Health Promotions | Centers Res |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 103154 | 103158 | 103159 | 103162 | 103164 | 103167 | 103168 | 103172 | 103193 | 103203 | 103206 | 103302 | 103312 |
| revenue |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Advance Deposits | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Internal Sales Credits | \$0 | \$50,000 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Merchandise Sales | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Alcoholic Beverage Sales | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Segregated Fees | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| User Charges | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$9,000 | \$6,000 |
| Room Charges | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$6,000 |
| Conferences | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Cardio | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Meal Plan Transfers | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Other Revenue | \$25,200 | \$12,500 | \$0 | \$0 | \$0 | \$0 | \$1,500 | \$0 | \$100,000 | \$220,000 | \$0 | \$0 | \$0 |
| Interest Earnings | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| TOTAL REVENUE | \$25,200 | \$62,500 | \$0 | \$0 | \$0 | \$0 | \$1,500 | \$0 | \$100,000 | \$220,000 | 0 | \$9,000 | \$12,000 |
| SALARIES |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Classitied | \$22,300 | \$0 | \$68,000 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$51,700 |
| Unclassified | \$64,100 | \$20,235 | \$250,500 | \$0 | \$0 | \$20,600 | \$0 | \$0 | \$0 | \$0 | \$20,900 | \$58,800 | \$0 |
| LTE | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Student | \$40,300 | \$41,779 | \$16,100 | \$0 | \$0 | \$0 | \$11,500 | \$54,700 | \$0 | \$0 | \$23,600 | \$19,300 | \$39,900 |
| total salaries | \$126,700 \$ | 62,014 | \$334,600 | \$0 | \$0 | \$20,600 | \$11,500 | \$54,700 | \$0 | \$0 | 44,500 | \$78,100 | \$91,600 |
| Fringe Benefits | \$66,300 | \$9,700 | \$170,600 | \$0 | \$0 | \$4,800 | \$0 | \$100 | \$0 | \$0 | \$9,800 | \$36,200 | \$42,500 |
| Travel | \$600 | \$450 | \$1,200 | \$0 | \$0 | \$0 | \$0 | \$200 | \$0 | \$0 | \$800 | \$700 | \$1,000 |
| Services | \$40,800 | \$2,900 | \$67,000 | \$3,000 | \$168,600 | \$0 | \$800 | \$154,000 | \$100,000 | \$32,900 | \$4,600 | \$4,200 | \$900 |
| Supplies | \$11,800 | \$6,600 | \$55,000 | \$0 | \$10,000 | \$0 | \$400 | \$0 | \$0 | \$1,000 | \$1,200 | \$500 | \$0 |
| Utilities - Heat | \$0 | \$0 | \$35,000 | \$0 | \$23,000 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Utilities - Electric | \$0 | \$0 | \$49,000 | \$0 | \$75,000 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Utilities - Water/Sewer | \$0 | \$0 | \$14,000 | \$0 | \$18,000 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Utilities-Other | \$0 | \$0 | \$0 | \$0 | \$12,500 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |  |
| Debt Service | \$0 | \$0 | \$1,943,900 | \$0 | \$158,600 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Cost of Goods Sold | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Utility System Chargeback | \$0 | \$0 | \$47,200 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Lease Payments | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |  |
| HEC Payment | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Municipal Payment | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Institutional Overhead Charges | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Food Contract Payments | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$220,000 | \$0 | \$0 | \$0 |
| TOTAL NON-PERSONNEL EXPENSESTOTAL EXPENSES | \$0 | \$18,000 | \$17,500 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
|  | \$119,500 | \$37,650 | \$2,400,400 | \$3,000 | \$465,700 | \$4,800 | \$1,200 | \$154,300 | \$100,000 | \$253,900 | 16,400 | \$41,600 | \$44,400 |
| TOTAL EXPENSES | \$246,200 | \$99,664 | \$2,735,000 | \$3,000 | \$465,700 | \$25,400 | \$12,700 | \$209,000 | \$100,000 | \$253,900 | 60,900 | \$119,700 | \$136,000 |
| Transfers "OUT" | \$0 | \$0 | \$93,000 | \$0 | \$176,300 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Transfers "IN" | \$7,500 | \$0 | \$1,255,500 | \$0 | \$0 | \$0 | \$0 | \$138,000 | \$0 | \$0 | \$7,500 | \$20,000 | \$0 |
| NET CASH GENERATED | $(\$ 213,500)$ | (\$37,164) | (\$1,572,500) | $(\$ 3,000)$ | $(\$ 642,000)$ | (\$25,400) | (\$11,200) | $(\$ 71,000)$ | \$0 | (\$33,900) | $(53,400)$ | ( $\$ 90,700$ ) | $(\$ 124,000)$ |


| UNIVERSITY CENTER OPERATIONS | Cardio | Allen Operations | PCO | $\begin{array}{r} \text { Outdoor } \\ \text { Edventures } \end{array}$ | $\begin{array}{r} \hline \text { Master } \\ \text { Plan } \end{array}$ | Uc |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| REVENUE | 103313 | 103314 | 103315 | 103316 | 103318 | Total |
|  |  |  |  |  |  |  |
| Advance Deposits | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Internal Sales Credits | \$0 | \$0 | \$0 | \$0 | \$0 | \$50,000 |
| Merchandise Sales | \$0 | \$0 | \$0 | \$12,500 | \$0 | \$171,000 |
| Alcoholic Beverage Sales | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Segregated Fees | \$0 | \$0 | \$0 | \$0 | \$0 | \$4,032,800 |
| User Charges | \$1,600 | \$0 | \$0 | \$4,000 | \$0 | \$20,600 |
| Room Charges | \$0 | \$0 | \$0 | \$0 | \$0 | \$6,000 |
| Conferences | \$0 | \$0 | \$0 | \$0 | \$0 | \$00 |
| Cardio | \$200,000 | \$0 | \$0 | \$0 | \$0 | \$200,000 |
| Meal Plan Transfers | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Other Revenue | \$0 | \$0 | \$15,200 | \$0 | \$0 | \$555,400 |
| Interest Earnings | \$0\| | \$0\| | \$0 | \$0 | \$0 | \$0 |
|  | \$201,600 | \$0 | \$15,200 | \$16,500 | \$0 | \$4,985,800 |
| EXPENDITURES <br> SALARIES |  |  |  |  |  | , |
|  |  |  |  |  |  |  |
| SALARIES $\begin{array}{r}\text { Classified } \\ \\ \text { Unclassified } \\ \text { LTE } \\ \\ \text { Student }\end{array}$ | \$0 | \$0 | \$0 | \$0 | \$0 | \$488,100 |
|  | \$52,000 | \$0 | \$0 | \$0 | \$0 | \$510,135 |
|  | \$6,600 | \$6,700 | \$0 | \$0 | \$0 | \$27,400 |
|  | \$59,100 | \$0 | \$6,200 | \$7,500 | \$0 | \$554,879 |
|  | \$117,700 | \$6,700 | \$6,200 | \$7,500 | \$0 | \$1,580,514 |
| Fringe Benefits | \$36,800 | \$2,000 | \$100 | \$0 | \$0 | \$687,700 |
| Travel | \$500 | \$0 | \$1,500 | \$1,500 | \$0 | \$9,050 |
| Services | \$8,500 | \$9,800 | \$128,500 | \$1,600 | \$0 | \$816,400 |
| Supplies | \$8,200 | \$2,000 | \$6,300 | \$1,000 | \$0 | \$147,000 |
| Utilities - Heat | \$0 | \$12,000 | \$0 | \$0 | \$0 | \$100,600 |
| Utilities - Electric | \$0 | \$13,400 | \$0 | \$0 | \$0 | \$142,400 |
| Utilities - Water/Sewer | \$0 | \$2,500 | \$0 | \$0 | \$0 | \$34,500 |
| Utilities-Other | \$0 | \$600 | \$0 | \$0 | \$0 | \$13,100 |
| Debt Service | \$0 | \$0 | \$0 | \$0 | \$0 | \$2,102,500 |
| Cost of Goods Sold | \$0 | \$0 | \$0 | \$2,500 | \$0 | \$67,500 |
| Utility System Chargeback | \$0 | \$0 | \$0 | \$0 | \$0 | \$47,200 |
| Lease Payments | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| HEC Payment | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Municipal Payment | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Institutional Overhead Charges | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Food Contract Payments | \$0 | \$0 | \$0 | \$0 | \$0 | \$220,000 |
| Capital | \$0 | \$0 | \$6,000 | \$0 | \$0 | \$41,500 |
| TOTAL NON-PERSONNEL EXPENSES TOTAL EXPENSES | \$54,000 | \$42,300 | \$142,400 | \$6,600 | \$0 | \$4,429,450 |
| TOTAL EXPENSES | \$171,700 | \$49,000 | \$148,600 | \$14,100 | \$0 | \$6,009,964 |
| Transfers "OUT" | \$26,400 | \$0 | \$72,000 | \$7,700 | \$0 | \$396,300 |
| Transfers "IN" | \$0 | \$2,500 | \$47,000 | \$0 | \$0 | \$1,501,700 |
| NET CASH GENERATED | \$3,500 | (\$46,500) | (\$158,400) | $(\$ 5,300)$ | \$0 | \$81,236 |


| UNIVERSITY STORE OPERATIONS | $\begin{array}{r} \text { University } \\ \text { Store } \\ 103200 \end{array}$ | TEXT OPERATIONS | $\begin{array}{r} \text { Text } \\ \text { Rental } \\ 103700 \end{array}$ | NON-CENTER ACCOUNTS |  | 103155 <br> Intramurals | 103301 GroupFitness |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| revenue |  | revenue |  | revenue |  |  |  |
| Advance Deposits | \$0 | Advance Deposits | \$0 | Advance Deposits |  | \$0 | \$0 |
| Internal Sales Credits | \$0 | Internal Sales Credits | \$0 | Internal Sales Credits |  | \$0 | \$0 |
| Merchandise Sales | \$1,550,000 | Merchandise Sales | \$112,000 | Merchandise Sales |  | \$0 | \$0 |
| Alcoholic Beverage Sales | \$0 | Alcoholic Beverage Sales | \$0 | Alcoholic Beverage Sales |  | \$0 | \$0 |
| Segregated Fees | \$0 | Segregated Fees | \$1,052,300 | Segregated Fees |  | \$0 | \$0 |
| User Charges | \$0 | User Charges | \$0 | User Charges |  | \$15,100 | \$300 |
| Room Charges | \$0 | Room Charges | \$0 | Room Charges |  | \$0 | \$0 |
| Conferences | \$0 | Conferences | \$0 | Conferences |  | \$0 | \$0 |
| Cardio | \$0 | Cardio | \$0 | Cardio |  | \$0 | \$0 |
| Meal Plan Transfers | \$0 | Meal Plan Transfers | \$0 | Meal Plan Transfers |  | \$0 | \$0 |
| Other Revenue | \$9,800 | Other Revenue | \$6,000 | Other Revenue |  | \$0 | \$27,000 |
| Interest Earnings | \$0 | Interest Earnings | \$0 | Interest Earnings |  | \$0 | \$0 |
| TOTAL REVENUE | \$1,559,800 | TOTAL REVENUE | \$1,170,300 | TOTAL REVENUE | \$0 | \$15,100 | \$27,300 |
| EXPENDITURES |  | EXPENDITURES |  | EXPENDITURES |  |  |  |
| SALARIES |  | SALARIES |  | SALARIES |  |  |  |
| Classified | \$125,500 | Classified | \$45,000 | Classified |  | \$0 | \$0 |
| Unclassified | \$26,300 | Unclassified | \$26,300 | Unclassified |  | \$0 | \$0 |
| LTE | \$0 | LTE | \$20,800 | LTE |  | \$0 | \$0 |
| Student | \$146,000 | Student | \$107,200 | Student |  | \$87,200 | \$18,600 |
| total salaries | \$297,800 | TOTAL SALARIES | \$199,300 | total salaries | \$0 | \$87,200 | \$18,600 |
| Fringe Benefits | \$112,300 | Fringe Benefits | \$56,900 | Fringe Benefits |  | \$0 | \$0 |
| Travel | \$2,300 | Travel | \$600 | Travel |  | \$1,300 | \$0 |
| Services | \$74,200 | Services | \$23,900 | Services |  | \$7,300 | \$2,400 |
| Supplies | \$20,000 | Supplies | \$4,500 | Supplies |  | \$8,500 | \$4,800 |
| Utilities - Heat | \$0 | Utilities - Heat | \$0 | Utilities - Heat |  | \$0 | \$0 |
| Utilities - Electric | \$0 | Utilities - Electric | \$0 | Utilities - Electric |  | \$0 | \$0 |
| Utilities - Water/Sewer | \$0 | Utilities - Water/Sewer | \$0 | Utilities - Water/Sewer |  | \$0 | \$0 |
| Utilities-Other | \$0 | Utilities-Other | \$0 | Utilities-Other |  | \$0 | \$0 |
| Debt Service | \$0 | Debt Service | \$0 | Debt Service |  | \$0 | \$0 |
| Cost of Goods Sold | \$930,000 | Cost of Goods Sold | \$0 | Cost of Goods Sold |  | \$0 | \$0 |
| Utility System Chargeback | \$0 | Utility System Chargeback | \$0 | Utility System Chargeback |  | \$0 | \$0 |
| Lease Payments | \$0 | Lease Payments | \$0 | Lease Payments |  | \$0 | \$0 |
| HEC Payment | \$0 | HEC Payment | \$0 | HEC Payment |  | \$0 | \$0 |
| Municipal Payment | \$0 | Municipal Payment | \$0 | Municipal Payment |  | \$0 | \$0 |
| Institutional Overhead Charges | \$20,000 | Institutional Overhead Charges | \$0 | Institutional Overhead Charges |  | \$0 | \$0 |
| Food Contract Payments | \$0 | Food Contract Payments | \$0 | Food Contract Payments |  | \$0 | \$0 |
| Capital | \$100,000 | Capital | \$915,900 | Capital |  | \$0 | \$0 |
| TOTAL NON-PERSONNEL EXPENSES | \$1,258,800 | TOTAL NON-PERSONNEL EXPENSES | \$1,001,800 | TOTAL NON-PERSONNEL EXP | \$0 | \$17,100 | \$7,200 |
| TOTAL EXPENSES | \$1,556,600 | TOTAL EXPENSES | \$1,201,100 | TOTAL EXPENSES | \$0 | \$104,300 | \$25,800 |
| Transfers "OUT" | \$101,000 | Transfers "OUT" | \$0 | Transfers "OUT" |  | \$0 | \$1,500 |
|  |  |  |  |  |  |  |  |
| Transfers "IN" | \$0 | Transfers "IN" | \$60,000 | Transfers "IN" |  | \$89,200 | \$0 |
|  |  |  |  |  |  |  |  |
| NET CASH GENERATED | (\$97,800) | NET CASH GENERATED | \$29,200 | NET CASH GENERATED | \$0 | \$0 | \$0 |


| SUMMARY ALL | Student Union | PRIOR YEAR | CHANGE | Store | PRIOR YEAR | CHANGE | Text Rental | PRIOR YEAR | CHANGE | $\begin{array}{r} \text { TOTAL } \\ \text { ALL } \end{array}$ | PRIOR YEAR | CHANGE |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| REVENUE |  |  |  |  |  |  |  |  |  |  |  |  |
| Advance Deposits | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Internal Sales Credits | \$50,000 | \$0 | \$50,000 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$50,000 | \$0 | \$50,000 |
| Merchandise Sales | \$171,000 | \$157,500 | \$13,500 | \$1,550,000 | \$1,610,000 | $(\$ 60,000)$ | \$112,000 | \$112,000 | \$0 | \$1,833,000 | \$1,879,500 | $(\$ 46,500)$ |
| Alcoholic Beverage Sales |  | \$35,000 | (\$35,000) | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$35,000 | $(\$ 35,000)$ |
| Segregated Fees | \$4,032,800 | \$4,020,000 | \$12,800 | \$0 | \$0 | \$0 | \$1,052,300 | \$1,033,100 | \$19,200 | \$5,085,100 | \$5,053,100 | \$32,000 |
| User Charges | \$20,600 | \$18,300 | \$2,300 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$20,600 | \$6,320,300 | (\$6,299,700) |
| Room Charges | \$6,000 | \$13,000 | (\$7,000) | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$6,000 | \$13,000 | (\$7,000) |
| Conferences |  | \$0 | so | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$263,800 | (\$263,800) |
| Cardio | \$200,000 | \$175,000 | \$25,000 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$200,000 | \$175,000 | \$25,000 |
| Meal Plan Transfers |  | \$200,000 | $(\$ 200,000)$ | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$200,000 | $(\$ 200,000)$ |
| Other Revenue | \$505,400 | \$780,100 | (\$274,700) | \$9,800 | \$5,800 | \$4,000 | \$6,000 | \$6,000 | \$0 | \$521,200 | \$837,900 | (\$316,700) |
| Interest Earnings | \$0 | \$30,000 | (\$30,000) | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$46,000 | $(\$ 46,000)$ |
| TOTAL REVENUE | \$4,985,800 | \$5,428,900 | (\$443,100) | \$1,559,800 | \$1,615,800 | $(\$ 56,000)$ | \$1,170,300 | \$1,151,100 | \$19,200 | \$7,715,900 | \$14,823,600 | (\$7,107,700) |
| EXPENDITURES |  |  |  |  |  |  |  |  |  |  |  |  |
| SALARIES |  |  |  |  |  |  |  |  |  |  |  |  |
| Classified | \$488,100 | \$322,100 | \$166,000 | \$125,500 | \$117,300 | \$8,200 | \$45,000 | \$43,500 | \$1,500 | \$658,600 | \$635,000 | \$23,600 |
| Unclassified | \$510,135 | \$441,470 | \$68,665 | \$26,300 | \$25,600 | \$700 | \$26,300 | \$25,600 | \$700 | \$562,735 | \$656,070 | (\$93,335) |
| LTE | \$27,400 | \$11,900 | \$15,500 | \$0 | \$9,800 | (\$9,800) | \$20,800 | \$40,400 | (\$19,600) | \$48,200 | \$62,100 | (\$13,900) |
| Student | \$554,879 | \$513,700 | \$41,179 | \$146,000 | \$166,000 | (\$20,000) | \$107,200 | \$97,400 | \$9,800 | \$808,079 | \$787,000 | \$21,079 |
| TOTAL SALARIES | \$1,580,514 | \$1,289,170 | \$291,344 | \$297,800 | \$318,700 | (\$20,900) | \$199,300 | \$206,900 | (\$7,600) | \$2,077,614 | \$2,140,170 | $(\$ 62,556)$ |
| Fringe Benefits | \$687,700 | \$439,300 | \$248,400 | \$112,300 | \$107.900 | \$4,400 | \$56,900 | \$56,400 | \$500 | \$856,900 | \$775,800 | \$81,100 |
| Travel | \$9,050 | \$27,800 | (\$18,750) | \$2,300 | \$2,300 | \$0 | \$600 | \$1,600 | (\$1,000) | \$11,950 | \$32,700 | (\$20,750) |
| Services | \$816,400 | \$629,400 | \$187,000 | \$74,200 | \$88,800 | (\$14,600) | \$23,900 | \$23,400 | \$500 | \$914,500 | \$891,400 | \$23,100 |
| Supplies | \$147,000 | \$192,400 | (\$45,400) | \$20,000 | \$20,000 | \$0 | \$4,500 | \$24,000 | (\$19,500) | \$171,500 | \$244,900 | (\$73,400) |
| Utilities - Heat | \$100,600 | \$125,900 | (\$25,300) | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$100,600 | \$151,300 | (\$50,700) |
| Utilities - Electric | \$142,400 | \$78,600 | \$63,800 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$142,400 | \$159,800 | (\$17,400) |
| Utilities - Water/Sewer | \$34,500 | \$16,400 | \$18,100 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$34,500 | \$51,300 | (\$16,800) |
| Utilities-Other | \$13,100 | \$5,500 | \$7,600 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$13,100 | \$19,000 | (\$5,900) |
| Debt Service | \$2,102,500 | \$1,984,200 | \$118,300 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$2,102,500 | \$2,142,200 | ( $\$ 39,700$ ) |
| Cost of Goods Sold | \$67,500 | \$102,000 | (\$34,500) | \$930,000 | \$1,094,800 | (\$164,800) | \$0 | \$0 | \$0 | \$997,500 | \$1,196,800 | (\$199,300) |
| Utility System Chargeback | \$47,200 | \$47,200 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$47,200 | \$94,500 | (\$47,300) |
| Lease Payments | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| HEC Payment | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Municipal Payment | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | so |
| Institutional Overhead Charges |  | \$0 | \$0 | \$20,000 | \$23,000 | $(\$ 3,000)$ | \$0 | \$0 | \$0 | \$20,000 | \$60,500 | (\$40,500) |
| Food Contract Payments | \$220,000 | \$220,000 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$220,000 | \$4,906,800 | (\$4,686,800) |
| TOTAL NON-PERSONNEL EXPENSES TOTAL EXPENSES | \$41,500 | \$183,000 | (\$141,500) | \$100,000 | \$0 | \$100,000 | \$915,900 | \$892,400 | \$23,500 | \$1,057,400 | \$1,137,400 | (\$80,000) |
|  | \$4,429,450 | \$4,051,700 | \$377,750 | \$1,258,800 | \$1,336,800 | ( 878,000$)$ | \$1,001,800 | \$997,800 | \$4,000 | \$6,690,050 | \$11,864,400 | ( $55,174,350)$ |
|  | \$6,009,964 | \$5,340,870 | \$669,094 | \$1,556,600 | \$1,655,500 | ( $\$ 98,900)$ | \$1,201,100 | \$1,204,700 | $(\$ 3,600)$ | \$8,767,664 | \$14,004,570 | (\$5,236,906) |
| Transfers "OUT" | \$396,300 | \$107,900 | \$288,400 | \$101,000 | \$145,000 | $(\$ 44,000)$ | \$0 | \$0 | \$0 | \$497,300 | \$892,700 | (\$395,400) |
| Transfers "IN" | \$1,501,700 | \$353,800 | \$1,147,900 | \$0 | \$0 | \$0 | \$60,000 | $\$ 0$ | \$60,000 | \$1,561,700 | \$353,800 | \$1,207,900 |
| NET CASH GENERATED | \$81,236 | $(\$ 619,600)$ | \$700,836 | $(\$ 97,800)$ | $(\$ 184,700)$ | \$86,900 | \$29,200 | (\$53,600) | \$82,800 | \$12,636 | \$280,130 | (\$267,494) |


| SUMMARY ALL | IBAC 8 | IBAC | total | SUMMARY ALL | Programs | Operations | FY06 TOTAL | FY07 TOTAL | FY08 TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| revenue |  |  |  | REVENUE |  |  |  |  |  |
| Advance Deposits Internal Sales Credits | $\$ 0$ $\$ 0$ | $\$ 0$ $\$ 50,00$ | $\$ 0$ $\$ 50,000$ | Advance Deposits Internal Sales Credits |  | $\$ 0$ $\$ 50,000$ | $\$ 0$ $\$ 40,000$ | $\$ 0$ $\$ 30,000$ |  |
| Merchandise Sales | \$3,000 | \$168,000 | \$171,000 | Merchandise Sales |  | \$1,833,000 | \$1,897,800 | \$1,582,600 |  |
| Alcoholic Beverage Sales | \$0 | \$0 | \$0 | Alcoholic Beverage Sales |  | \$0 | \$29,000 | \$10,300 |  |
| Segregated Fees | \$0 | \$4,032,800 | \$4,032,800 | Segregated Fees |  | \$5,085,100 | \$3,285,400 | \$3,816,500 |  |
| User Charges | \$0 | \$20,600 | \$20,600 | User Charges |  | \$20,600 | \$5,087,600 | \$5,426,400 |  |
| Room Charges | \$0 | \$6,000 | \$6,000 | Room Charges |  | \$6,000 | \$0 | \$0 |  |
| Conferences | \$0 | \$0 | \$0 | Conferences |  | \$0 | \$277,800 | \$255,600 |  |
| Cardio | \$0 | \$200,000 | \$200,000 | Cardio |  | \$200,000 | \$177,800 | \$170,000 |  |
| Meal Plan Transfers | \$0 | \$0 | \$0 | Meal Plan Transfers |  | \$0 | \$140,000 | \$0 |  |
| Other Revenue Interest Earnings | \$1,500 | \$503,900 | \$505,400 | Other Revenue |  | \$521,200 | \$758,200 | \$693,900 |  |
| total revenue Interest Earnings | \$0 $\$ 4,500$ | [ $\begin{array}{r}\text { \$0 } \\ \hline \mathbf{4 , 9 8 1 , 3 0 0}\end{array}$ | \$4,985,800 | total revenue ${ }^{\text {Interest Earnings }}$ |  | \$7,715,900 | $\$ 41,000$ $\$ 11,734,600$ | $\$ 18,000$ $\$ 12,012,300$ |  |
| EXPENDITURES SALARIES |  |  |  | EXPENDITURES SALARIES |  |  |  |  |  |
| Classified | \$0 | \$488,100 | \$488,100 | Classified |  | \$658,600 | \$427,500 | \$456,500 |  |
| Unclassified | \$0 | \$510,135 | \$510,135 | Unclassified |  | \$562,735 | \$559,500 | \$603,800 |  |
| LTE | \$0 | \$27,400 | \$27,400 | LTE |  | \$48,200 | \$45,500 | \$47,100 |  |
| Student | \$41,100 | \$513,779 | \$554,879 | Student |  | \$808,079 | \$592,900 | \$612,900 |  |
| total salaries | \$41,100 | \$1,539,414 | \$1,580,514 | TOTAL SALARIES |  | \$2,077,614 | \$1,625,400 | \$1,720,300 |  |
|  |  |  | \$0 |  |  |  |  |  |  |
| Fringe Benefits | \$300 | \$687,400 | \$687,700 | Fringe Benefits |  | \$856,900 | \$509,900 | \$552,800 |  |
| Travel | \$0 | \$9,050 | \$9,050 | Travel |  | \$11,950 | \$48,000 | \$137,400 |  |
| Services | \$15,300 | \$801, 100 | \$816,400 | Services |  | \$914,500 | \$1,412,700 | \$1,647,900 |  |
| Supplies | \$6,600 | \$140,400 | \$147,000 | Supplies |  | \$171,500 | \$265,700 | \$195,800 |  |
| Utilities - Heat | \$0 | \$100,600 | \$100,600 | Utilities - Heat |  | \$100,600 | \$45,300 | \$44,400 |  |
| Utilities - Electric | \$0 | \$142,400 | \$142,400 | Utilities - Electric |  | \$142,400 | \$98,000 | \$93,600 |  |
| Utilities - Water/Sewer | \$0 | \$34,500 | \$34,500 | Utilities - Water/Sewer |  | \$34,500 | \$54,000 | \$32,100 |  |
| Utilities-Other | \$0 | \$13,100 | \$13,100 | Utilities-Other |  | \$13,100 | \$10,500 | \$14,300 |  |
| Debt Service | \$0 | \$2,102,500 | \$2,102,500 | Debt Service |  | \$2,102,500 | \$377,137 | \$574,300 |  |
| Cost of Goods Sold | \$0 | \$67,500 | \$67,500 | Cost of Goods Sold |  | \$997,500 | \$1,145,000 | \$1,008,000 |  |
| Utility System Chargeback | \$0 | \$47,200 | \$47,200 | Utility System Chargeback |  | \$47,200 | \$128,700 | \$94,400 |  |
| Lease Payments | \$0 | \$0 | \$0 | Lease Payments |  | \$0 | \$0 | \$0 |  |
| HEC Payment | \$0 | \$0 | \$0 | HEC Payment |  | \$0 | \$0 | \$0 |  |
| Municipal Payment | \$0 | \$0 | \$0 | Municipal Payment |  | \$0 | \$0 | \$0 |  |
| Institutional Overhead Charges | \$0 | \$0 | \$0 | Institutional Overhead Charges |  | \$20,000 | \$57,000 | \$58,700 |  |
| Food Contract Payments | \$0 | \$220,000 | \$220,000 | Food Contract Payments |  | \$220,000 | \$4,236,000 | \$4,276,800 |  |
| TOTAL NON-PERSONNEL EXPENSES | \$0 | \$41,500 | \$41,500 | Capital |  | \$1,057,400 | \$1,313,300 | \$1,529,900 |  |
| TOTAL EXPENSES | \$22,200 | \$4,407,250 | \$4,429,450 | TOTAL NON-PERSONNEL EXPENSES TOTAL EXPENSES |  | \$6,690,050 | \$9,701,237 | \$10,160,400 |  |
|  | \$63,300 | \$5,946,664 | \$6,009,964 |  |  | \$8,767,664 | \$11,326,637 | \$11,880,700 |  |
| Transfers "OUT" | \$0 | \$396,300 | \$396,300 | Transfers "OUT" |  | \$497,300 | \$977,900 | \$1,442,100 |  |
| Transfers "IN" | \$2,500 | \$1,499,200 | \$1,501,700 | Transfers "IN" |  | \$1,561,700 | \$768,000 |  |  |
|  |  |  |  |  |  |  |  |  |  |
| NET CASH GENERATED | (\$56,300) | \$137,536 | \$81,236 | NET CASH GENERATED |  | \$12,636 | \$198,063 | \$493,600 |  |

UC Revenue Chart



