

Annual Report

2019

2020



**ASSOCIATED
STUDENTS, INC.**
SACRAMENTO STATE



Annual Statement

ASI President
Denisse Garcia
Executive Director
Sandra M. Gallardo

As we reflect at Associated Students Inc. (ASI) on the 2019-2020 academic school year, we are left in astonishment at the resiliency demonstrated by the campus community, specifically by our students. This year brought forth many unexpected challenges that tested us all. However, even during these difficult times, ASI prioritized the well-being of all of our students and exhibited our commitment to serving Sacramento State. As the COVID-19 pandemic hit the global stage and forced a transition to virtual operations, here at ASI we continued our mission of enriching lives through experiential learning, student services, and leadership opportunities. We successfully transitioned ASI staff to work from home and ensured that all critical services were still being provided to our students.

One of our most critical services, the ASI Food Pantry, continued operating and implemented new practices to maintain the health and safety of all. Additionally, many of our resources quickly transitioned to virtual operations or made changes to the services always ensuring that student health and safety were a top priority. In addition to providing services to our students, ASI continues to ensure that students have a voice and are represented.

We graciously thank the ASI staff for working tirelessly and providing critical services to our students. As we embark on this new unconventional academic year, I want to assure you that here at ASI our mission will always be to serve you, the student.

Board of Directors

ASI President

Christian Miguel Landaverde

Denisse Garcia *as of 3.13.2020*

Executive Vice President

Jennifer Gross

Donna Walters *as of 3.18.2020*

Vice President of Finance

Denisse Garcia

Gabriela Bermudez *as of 3.18.2020*

Vice President of University Affairs

Noah A. Marty

Vice President of Academic Affairs

Israel Flores

Director of Arts & Letters

Gabriela Bermudez *(vacant 3.18.20)*

Director of Business Administration

Donna Walters *(vacant 3.18.20)*

Director of Education

Leena L. Abed

Director of Engineering &

Computer Science

Noah Venethongkham

Director of Health &

Human Services

Coleton Matics

Director of Natural Sciences &

Mathematics

Noor Sulaiman

Director of Social Sciences &

Interdisciplinary Studies

Samantha A. Elizalde

Director of Undeclared Students

Prahjyot Shinh

Director of Graduate Studies

Gabriella Santiago

University President's Designee

Beth Lesen

University CFO's Designee

Gina Curry

Government Office



Registered

219

students to vote
in the state of
California.

Advisors

ASI Executive Director

Sandra M. Gallardo

*ASI Director of Finance &
Administration*

Mark Montalvo

CSSA Liaison

Alyssa Lee

Faculty Senate Designee

Jennifer Lundmark

Resident Hall Association Rep.

Natali Johnson

Transfer Student Association Rep.

Jenine Ursino

*Division of Inclusive Excellence
Representative*

Diana Tate Vermeire

Staff

Registered Parliamentarian

Tamara Dunning

Recorder

Lisa Dalton

Administrative Assistant

Corinne Jones



Pandemic Response

The novel Coronavirus (COVID-19) hit our nation hard and new operational norms had to be implemented. ASI nimbly responded to the changed circumstances required by passing legislation in March allowing the ASI Board of Directors to host virtual Zoom Board meetings, resulting in never missing a scheduled meeting.

ASI's response also included:

- As ASI's workforce moved online, the ASI IT team quickly adapted to virtual operations in addressing over **300** service "tickets" and navigating the purchase of various IT-related items such as laptops, webcams and hotspots.
- Human Resources trained approximately **170** employees on the new "Return to Work Policies and Procedures."
- ASI departments installed Plexiglas®, signage and purchased hand-sanitizer and masks to keep our students and staff safe.

Additionally, the ASI Food Pantry never ceased operations - continuing to provide support for students facing food insecurity and financial hardships, in total, serving **1,033** individuals during the campus closure.

- For our Spring 2020 graduating students, the ASI Student Shop sprung to action to set-up an online store that sold over **2,500** caps and gowns.
- The ASI Children's Center prepared a **100+** page re-opening plan outlining their various safety measures to bring back child-care to campus in the late summer 2020.

Finally, the Sacramento State Aquatic Center was the first ASI Department to complete and submit their reopening safety plan and that led to hiring and training **70+** employees to meet the new COVID-19 Safety Guidelines.

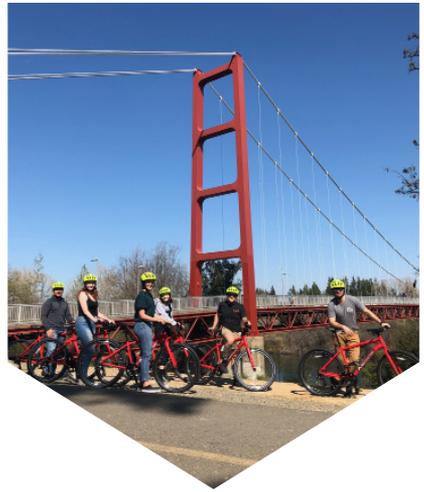
It has been a disorienting and uncertain time as we continue to hold true to our mission of serving students by enriching lives through experiential learning, student services, and providing leadership opportunities.

Business Office



Discounted movie tickets sold!

4300+ accounts payable checks were processed with a large portion for campus clubs and organizations



Children's Center



41,646 meals served from July 2019 to March 2020

Served a total of

277

children

81 Federal Work Study students employed for a total of **\$210,483.00**

Peak Adventures



539 participants went on outdoor trips, even with the abbreviated year.

100% of trips reached the minimum registration requirement, many being completely filled (pre-pandemic).

Challenge Center:

Total **203** events providing orientation for approximately 400 new freshmen, including 4 FROSH night events.

63 were FYE classes for approximately 1,575 freshmen.

85

people in attendance at the ***Diversity in the Outdoors Panel Discussion***

Partnered with:

Aquatic Center
Black Student Union
College Assistance
Migrant Program
(CAMP)
MLK Center

Pride Center
RPTA Department
Serna Center
Services for
Students with
Disabilities (SSWD)

Student Engagement & Outreach

17,619

People fed at the ASI Food Pantry

150 Thanksgiving Food Baskets were distributed to feed Hornet families and low income families in the greater Sacramento area.

KSSU held **4** podcasting classes

Provided **20** KSSU volunteers and student staff with a portfolio project, professional audio skills, and opportunities to use those skills in the creation of podcast content.



5 I am ASI

Podcasts were produced and hosted by ASI board members Gabriella Santiago and Donna Walters.



Aquatic Center

4,975

Students/faculty rented equipment

542 Sac State affiliates participated through facility bookings and team builds



49 students received academic credit through the Kinesiology classes

93 Sac State students participated on the Sac State Women's Rowing Team and Sac State Men's Rowing Club



Human Resources



226

Total hires

98

Total Federal Work Study Hires

Student Testimonials

I am a single mom that was coming out of an abusive situation with very little support. I knew I needed to finish my education so that I could support my kids and be the example I wanted to be. My youngest child was only a year old and I had no idea how I could find affordable, loving care for him. The biggest stress of school was leaving my baby and knowing he would be okay. I had heard wonderful things about the Children's Center on campus so I applied. I really loved the facility and could see how much care went into creating an educational and comforting environment. The staff is amazing at sticking with the rules, being kind, and helpful all at the same time. All my questions and concerns were put at ease. My child is treated with such love and now a year later he has grown so much just like his mom. I could not have had the educational success without this program and the amazing staff here. I will forever be grateful. Giving parents the relief in knowing their children are in good hands is imperative to the success of educational goals.

Thank you!

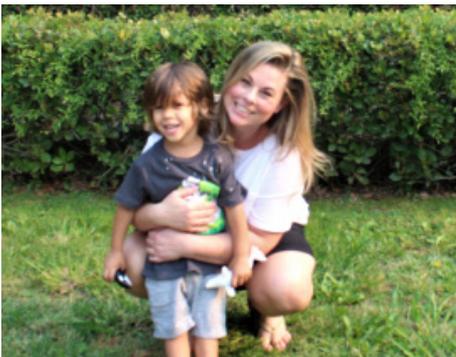
- Sarah Easterwood



In response to seeking panelists for the Diversity in the Outdoors panel

I went to one of the *Diversity in the Outdoors* panel discussions [hosted by Peak Adventures] sometime last year and found it very insightful. I'm a recent Sac State graduate and consider myself fairly outdoor oriented. I got into the "the outdoors" in 2018 doing solo hikes around Tahoe, Yosemite, and the Grand Canyon. It wasn't until Spring 2019 that I took my very first backpacking trip with Peak Adventures! Since that trip, I've been relentless about going backpacking as often as I can. I very rarely see other people that look like me out on the trail, which is unfortunate because the benefits and experiences are unlike anything else. I'm eager to share, discuss, and inspire other people of color to get outside and I think that participating in this panel would be a great opportunity!

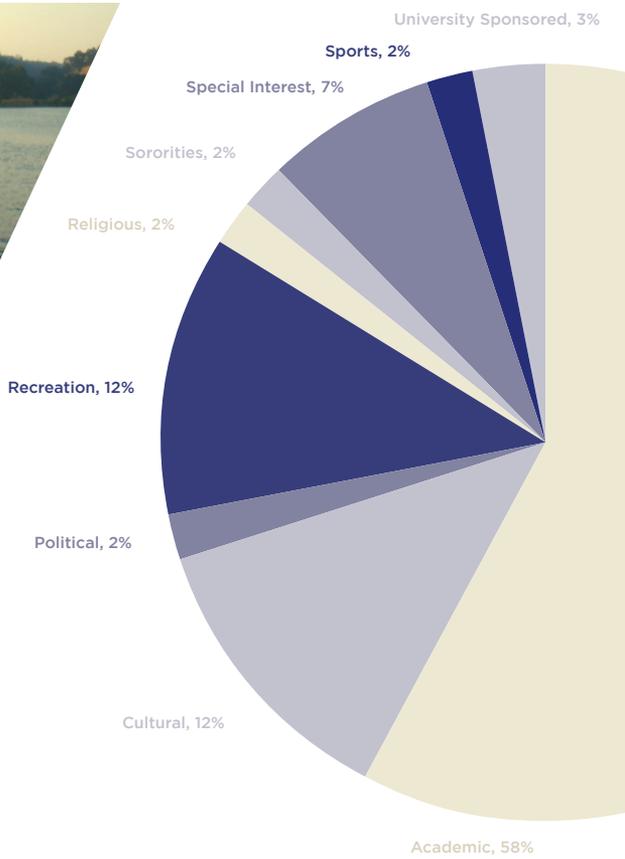
Thank you,
Dianna Melendez





DOE Distribution of Funds

- Academic **\$38,192.21**
- Cultural **\$8,059.62**
- Political **\$1,425.00**
- Recreation **\$7,449.68**
- Religious **\$1,200.00**
- Sororities **\$1,453.77**
- Special Interest **\$4,811.90**
- Sports **\$1,093.25**
- University Sponsored **\$2,050.50**



Statements of Activities

Years Ended June 30

Revenues

- Student activity fees
- Program service fees
- Government grants and contracts
- Financial service fees
- Investment income
- Cash contributions
- Gain on disposal of capital assets
- Other income
- Fundraising events

Total Revenues

Expenses

- Programs
- Administration
- Fundraising

Total Expenses

- Change in net assets before taxes
- Less: Unrelated business income taxes (benefit)
- Change in Net Assets

Net Assets w/o Donor Restrictions Beg. of Year

Net Assets w/o Donor Restrictions End of Year

	2020	2019
Student activity fees	\$ 4,286,964	\$ 4,257,612
Program service fees	3,044,176	4,772,484
Government grants and contracts	1,309,330	977,575
Financial service fees	155,675	164,440
Investment income	216,186	236,366
Cash contributions	170,063	236,444
Gain on disposal of capital assets	-	16,668
Other income	19,900	15
Fundraising events	228	6,507
Total Revenues	\$ 9,202,522	\$ 10,668,111
Programs	\$ 7,107,933	\$ 7,784,914
Administration	1,731,055	1,702,234
Fundraising	-	3,065
Total Expenses	\$ 8,838,988	\$ 9,490,213
Change in net assets before taxes	363,534	1,177,898
Less: Unrelated business income taxes (benefit)	(89,640)	52,921
Change in Net Assets	453,174	1,124,977
Net Assets w/o Donor Restrictions Beg. of Year	\$ 10,698,488	\$ 9,573,511
Net Assets w/o Donor Restrictions End of Year	11,151,662	10,698,488

Statements of Financial Position

Years Ended June 30

Assets

	2020	2019
Cash and cash equivalents	\$ 11,937,527	\$ 11,564,073
Accounts receivable - net	475,166	174,329
Interest receivable	35,858	65,281
Student activity fees receivable - held by Sacramento State	480,435	512,737
Deposits and prepaid expenses	91,529	84,169
Inventory	234,996	94,784
Due from related parties	437,010	276,931
Capital assets - net of accumulated depreciation	1,434,803	1,496,081
Total Assets	\$ 15,127,324	\$ 14,268,385

Liabilities

Accounts payable	\$ 118,415	\$ 344,171
Accrued payroll and related liabilities	416,953	274,606
Unrealized Paycheck Protection Program Income	1,278,051	-
Unearned revenue	647,643	1,143,423
Accrued tax liability	26,360	116,000
Due to related parties	154,695	443,987
Funds held for campus organizations	367,571	341,419
Funds held for student organizations	754,218	664,939
Note payable	211,765	241,352
Total Liabilities	\$ 3,975,662	\$ 3,569,897

Net Assets

Without donor restrictions:

Board designated	\$ 4,852,602	\$ 5,529,435
Undesignated	6,299,060	5,169,053

Total Net Assets

Total Liabilities & Net Assets

ASI Scholarships

Fall **\$18,500**

Spring **\$15,500**

Total **\$34,000**

Board of Directors Scholarships

Total **\$178,624**

ASI External Grants

Total **\$325,610**



I WORK



I LEARN



I PLAY

